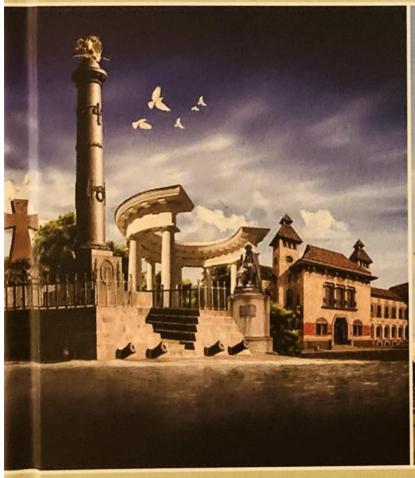
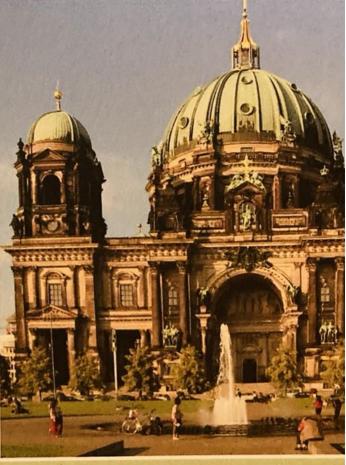
SECURITY MANAGEMENT OF THE XXI CENTURY: NATIONAL AND GEOPOLITICAL ASPECTS. ISSUE 4





monograph Prague, 2022

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MODEL OF ORGANIZATIONAL AND ECONOMIC MECHANISM OF CAPACITY MANAGEMENT IN THE STRATEGIC DEVELOPMENT OF THE ENTERPRISE IN TERMS OF DIGITALIZATION AND FORMATION OF THE MARKETING SYSTEM

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To build up existing capabilities and improve the efficiency of usage of the company's resource potential, there is a need to combine the organizational and economic aspects of the entity's mechanism. Both organizational and economic mechanisms are closely interlinked, and the effectiveness of an enterprise depends on the level of this relationship. The organizational and economic mechanism of the resource potential is developed at the enterprise to control the resource base, assess and predict the development of opportunities.

We define the organizational-economic mechanism as a differentiated combination of the organizational and economic component of the enterprise management system, principles of tools, methods, levers, functional subsystems, economic parameters, through which the controlling subsystem affects the controlled subsystem, the objective(s) and goals are implemented, ensuring that the selected enhancement criteria are met. Organizational and economic mechanism of formation and increase of resource potential of the enterprises of the agricultural and food sphere should ensure the fulfilment of such tasks as:

- improvement of all management subsystems involved in the process of improving the efficient use of resource potential;
- selecting the criteria and analyzing the resource potential of the enterprise;
- determining the factors affecting the usage of the enterprise's potential, and adjusting the level of their influence;
- the use of an effective system for assessing and forecasting resource potential;
- improving productivity levels, monitoring the external environment to prevent negative influences;
- the formation and implementation of effective management decisions, generally affecting both the resource potential of the enterprise and the performance of its activities [4; 6; 8; 10].

The main objective of the organizational component of enterprise capability management is the formation and rational use of organizational potential. The formation of an effective organizational subsystem of enterprise management, in particular the development of its potential, should begin with an assessment of the existing organizational framework, identifying gaps and those aspects of activity that should be activated to improve the level of financial and economic activity. Only after this analysis, management personnel should proceed to the formation or introduction of organizational changes at the enterprise, with due regard to the defined directions of the current and strategic development of the enterprise. We focus our attention on the organizational and economic mechanism of formation and improvement of the resource potential of the company, because with its help, the impact on the indicators of financial and economic activity of the enterprise, i.e. on the totality of economic parameters of the entity, takes place (Fig. 1).

By improving the organizational structure of the enterprise i.e. all of its functional divisions, the allocation of responsibility centres of specialists of the enterprise, potential development processes are activated [1; 3; 5].

When forming the model of the organizational and economic mechanism for the formation and improvement of the resource potential of the company, its structural components, first of all, it is important to identify the system of tasks, basic principles, tools, methods, principles of monitoring the implementation and functioning of this mechanism, the definition of objects (managed subsystem) and subjects (controlling subsystem) of the management mechanism. Organizational and economic mechanism of formation and improvement of the company's potential is a set of organizational and economic measures aimed primarily at the development of both resource and financial capabilities of the enterprise and, in general, the improvement of its financial and economic situation. The conceptual framework of the formation of this mechanism is directly dependent on the chosen goal of functioning of a business entity, strategic guidelines for the development of financial and economic activities.

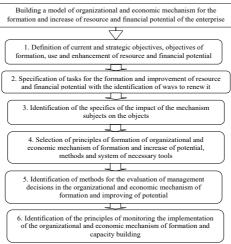


Fig. 1. Stages of building a structural model of the organizational and economic mechanism for forming and improving the resource potential of the company

In the organizational and economic mechanism of formation and improvement of the company's resource potential, three main subsystems should be distinguished, in particular the targeting subsystem [2; 7; 9], the functional subsystem and the supporting capabilities management subsystem (Fig. 2).

One of the important tasks of the company's management is to build such a mechanism of formation and improvement of resource potential, capable of harmoniously combining all its functional elements, in all structural divisions. The study of the composition and relationship of the elements of this mechanism requires the use of a systematic approach. Only under this condition, the managers of the enterprise will obtain the expected results from the implementation of the developed mechanism of formation and usage of resource potential.



Fig. 2. Structural subsystems of the organizational and economic mechanism for forming and improving the resource potential of the company

The analysis of the current state of the market conditions, the forecasting of changes, the processing of aggregated data and the implementation of effective potential management mechanisms are necessary to identify priority areas for improving the efficiency of the usage of the opportunities of the company. Enterprise management system determines norms of resources usage during the production process, makes up cost estimates for each structural unit of the economic agent and production and sales results of the products through planning. It is the formed plan (forecast) that reflects the objectives of the enterprise, its main objectives. Only functioning at the enterprise of such management subsystems as planning and forecasting allow you to estimate the amount of production, incurred costs and the resulting level of profitability (Fig. 3).

Having forecasted possible changes in the functioning of the enterprise, managers can timely react by making appropriate managerial decisions, providing an opportunity to achieve goals in future. Formation of fundamental forecasts concerning the potential of the enterprise occurs first of all based on in-depth analysis and evaluation of the condition of financial and economic activity, development of tendencies (dynamics) of development. Both formalized and non-formalized approaches are applied when analyzing the dynamics of financial position and future opportunities.

The organizational component of the enterprise's overall management system structure is necessary to develop organizational capabilities, without which the process of production and resource potential increase is excluded. To form the organizational component, a number of activities in various directions are carried out at the enterprise.

The organizational component of the introduction of the developed potential management mechanism of the enterprise can be represented as a

set of mechanisms that implement it, in particular:

- structural defining the structure of the farm; the organizational structure; the distinctive features of the market
- structure: definition of the economic structure; the organizational setup; the distinguishing features of the market structure;
 - corporate planning mechanisms current forecasting, strategic goals;
- information mechanisms a set of economic indicators, data about their trends:
 - scientific and technical information and data marketing service etc.

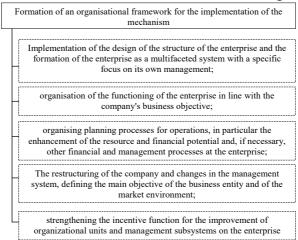


Fig. 3. Ways of activity for the formation and development of the organizational component of the implementation of the developed management mechanism at the enterprise.

Organizational and technical mechanisms, which include certification, licensing, standardization and the particularities of management organization in an enterprise.

To determine the level of effectiveness of the author's proposed model of organizational and economic mechanism to form and increase the resource potential of the Company, it is relevant to disclose the respective methodological framework for the assessment, which will be based on the industry specifics of activity, the influence of factors and current changes in market functioning.

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Diachkov D., Aranchii V., Safonov Yu., Zhylinska O. and other. Security management of the XXI century: national and geopolitical aspects. Issue 4: collective monograph / in edition D. Diachkov. Prague. Nemoros s.r.o. 2022. Czech Republic. 322 p.

Scientific publication

Security management of the XXI century: national and geopolitical aspects. Issue 4

Collective monograph

In edition D. Diachkov, Doctor of Sciences (Economics),
Associate Professor

English language

Passed for printing 23.02.2022

Circulation 500 copies

ISBN 978-611-01-2365-5

Nemoros s.r.o., Rubna 716/24, 110 00, Prague 1 Czech Republic, 2022